



ندوة الطاقة السعودية المستدامة
SAUDI SUSTAINABLE ENERGY SYMPOSIUM
حلفاء توطين القيمة • VALUE LOCALIZATION SERIES

CSP & PV Specificities & Opportunities

Joseph Stanislaw



CSP & PV specificities and opportunities in the Kingdom

1. The opportunity to build a global **lead in solar implementation**, in solar technology and in **developing a Saudi presence** in the solar value chain
2. CSP & PV **meet multiple Objectives** – Including local business development, employment, and potential opportunities in global markets
3. The CSP and PV **value chains** – Differences and commonalities
4. CSP and PV – What are the **activities or areas in which Saudi companies may become major players and find opportunities**



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5. What are the **requirements** to enter these areas of the value chain –what are **common features with other industries**
6. What are the **specific requirements** for CSP & PV – **manufacturing** capabilities, **human capital** skills and requirements, what are the **investment needs**?
7. **How to enter** the CSP and PV value chain – Partnerships, JVs, etc. and what are **the steps**
8. The value chain – **benefits of integration** – either financially or physically via ownership structures or via tied supply contracts
9. **What drives success?**